

Non O	Non-Owner Occupied and Investor			Full Doc*		Alt Doc**						DSCR	
Non-Owner Occupied and investor			Options 1 - 2		Options 3 - 4		Option 7		Option 13		Option 9 ***		
Loan Amount	Reserves	Max DTI	FICO	Purch-R/T	Purch-R/T Cash Out		Cash Out	Purch-R/T	Cash Out	Purch-R/T	Cash Out	Purch-R/T	Cash Out
	6mo		720	80%	75%	80%	70%	75%	60%	75%	60%	80%	75%
			700	80%	75%	80%	70%	75%	60%	75%	60%	80%	75%
\$150,000* -		50%	680	80%	75%	80%	70%	75%	60%	75%	60%	80%	75%
1,000,000		50%	660	80%	75%	75%	70%	70%	55%	70%	55%	80%	75%
			640	75%	70%	70%	65%	70%	55%	70%	55%	75%	70%
			620	75%	70%	70%	65%	65%	55%	65%	55%	70%	65%
	9mo	50%	720	80%	75%	80%	70%	70%	60%	70%	60%	80%	75%
			700	75%	70%	75%	70%	70%	60%	70%	60%	75%	70%
\$1,000,001 -			680	75%	70%	75%	70%	70%	60%	70%	60%	75%	70%
1,500,000			660	70%	65%	65%	60%	65%	55%	65%	55%	70%	65%
			640	70%	65%	65%	60%	65%	55%	65%	55%	70%	65%
			620	65%	60%	60%	55%	60%	50%	60%	50%		60%
			720	65%	55%	65%	55%	60%	55%	60%	55%	65%	55%
			700	65%	55%	65%	55%	60%	55%	60%	60% 55%	65%	55%
\$1,500,001 -	12mo	500/	680	60%	55%	60%	55%	60%	55%	60%	55%	60%	55%
3,000,000		50%	660	60%	55%	60%	55%	60%	55%	60%	55%	60%	55%
			640	60%	55%	60%	55%	55%	55%	55%	55%	60%	55%
			620	60%	50%	60%	50%	55%	50%	55%	50%	50%	45%

<sup>\*</sup> Full Doc Agency Ineligible Loans Only

<sup>\*\*</sup> Alt Doc Refer to additional program requirements for Alt Doc Options

Products										
Index	Туре	Product Code	Doc Type Options	Qual Rate	Margin	Floor	Caps	I/O Period	Amort Term	Final Maturity
	5/1	IP30A51	All	Greater of Note	Refer to Rate Sheet	Margin		-	30yr	30yr
	5/1 30yr IO	IP30A51IO	All				2/2/5	10yr	20yr	30yr
1 Yr	5/1 40yr IO	IP40A51IO	All					10yr	30yr	40yr
LIBOR	7/1	IP30A71	All	Indexed Rate			5/2/5	-	30yr	30yr
	7/1 30yr IO	IP30A71IO	All	***				10yr	20yr	30yr
	7/1 40yr IO	IP40A71IO	All					10yr	30yr	40yr
	5/6	IP30A56	All	Greater of Note Rate or Fully Indexed Rate ***	Refer to Rate Sheet	Margin	2/1/5	-	30yr	30yr
	5/6 30yr IO	IP30A56IO	All					10yr	20yr	30yr
SOFR	5/6 40yr IO	IP40A56IO	All					10yr	30yr	40yr
30A	7/6	IP30A76	All				5/1/5	-	30yr	30yr
	7/6 30yr IO	IP30A76IO	All					10yr	20yr	30yr
	7/6 40yr IO	IP40A76IO	All					10yr	30yr	40yr
	30yr Fixed	IP30F	All	Note Rate					30yr	30yr
	30yr Fixed IO	IP30FIO	All	Note Rate				10yr	20yr	30yr
	40yr Fixed IO	IP40FIO	All	Note Rate				10yr	30yr	40yr
	***	*** See "Qualifying Payment" under Additional Program Requirements for DSCR Qualification Details								

	Documentation Types					
Option	Туре	Name	lame Detail			
1	Full	Full Doc	Standard FNMA Documentation			
2	Full	Full Doc W-2	W-2 (12mo) or Tax Returns (12mo)			
3	Alt	Bank Statement	Bank Statement (24mo, 12mo)			
4	Alt	Bank Statement Plus	Bank Statement + Asset Statement (24+2mo, 12+2mo) [Asset Amortization]			
7	Alt	P & L Only	P&L (12 mo) [CPA, CTEC, EA]			
13	Alt	Asset Depletion	Asset Statement (6mo)			
9	DSCR ≥ 1.00	Purchase, R/T, Cash Out maximum LTV				
9		DSCR .99 to .75	Purchase, R/T Only = 5% LTV Reduction			

		Cre	dit				
Housing I	atos		1x30x12	Max LTV	per Fico		
riousing i	ates		0x60x12	5% LTV Reduction			
	FC SS/DIL		36 months	Max LTV	per Fico		
	FC 33/DIL		24 months	5% LTV F	Reduction		
Credit Event			36 months Max LTV pe				
Seasoning	BK 7		24 months 5% LTV Redu				
			12 months	ths 5% LTV reduction - No C			
	BK 13		Discharge	Max LTV	Max LTV per Fico		
		Expanded DTI	(50.01-55.00)				
	Not Avail	able with Doc O	ption 13 Asset Dep	oletion			
ico Min 680							
Loan Amount Max		\$1,500,000					
LTV	Max	75%					
Additional Reserves			+3 m	onths			
		Over	lays				
Cash-Out	Max		\$1,00	0,000			
First Time Investor Min Fico		660					
Housing History Required	Max LA	\$750,000					
Residual Income DTI > 43	%	Per VA or \$2,500 + \$150/dependent					
Purchase		Qualify using market rents (Vacancy factor applies to DSCR)					
Unleased Properties	Refinance	2-4 Unit - Max 1 Vacancy - Use market rent for vacancy					
	DSCR	Refi - 5% LTV reduction with previous rent history documented					
Reduced Reserves		Reduce Reserves by 3 months = 5% LTV Reduction					
Foreign National eligible or	n DSCR only	Purch-R/T	Cash-Out	Reserves	Max LA		
[See Additional Program Rec	uirements]	65%	60%	12mo	\$1,500,000		

Property Type Maximum LTV						
	Purch & R/T	Cash Out				
Non-Warrantable Condo	70%	65%				
Condo	80%	70%				
2-4 Unit	80%	70%				
Modular	80%	70%				



## **InvestPoint Apex** - Documentation Options

03.15.2021 v2

	1		U5.17.2V.1 V.
Option 1	Full Doc	Standard FNMA Documentation	Alternative Loan Review Form (Exhibit F) or DU Ineligible finding is required at time of submission
			Credit and Income determined per DU findings
Option 2	Full Doc W-2	W-2 (12mo) or Tax Returns (12mo)	Alternative Loan Review Form (Exhibit F) or DU Ineligible finding is required at time of submission
			Wage Earner - 1 year most recent W-2 or 1 year tax returns plus 30 days paystubs
			Self-Employed - 1 year most recent tax returns plus either:
			YTD P&L
			3 months bank statements verifying cash flow (No P&L)
Option 3	Bank Statement	Bank Statement (24mo, 12mo)	Personal & Business Combined or Business (12mo or 24mo):
			Standard expense factors apply: 50% for service business - 70% for product business
			<ul> <li>If business operates &lt; standard expense factor, P&amp;L from CPA, CTEC (California Tax Education Council), or EA (Enrolled Agent) required</li> </ul>
			<ul> <li>Minimum expense factor with P&amp;L is 20% for service business and 40% for product business (see guidelines for details)</li> </ul>
			No 4506-T/tax transcripts/tax returns
			Excessive NSFs may cause loan to be ineligible
			At least one of the borrowers must be self-employed for at least 2 years (25% or greater ownership)
			Personal & Business Separated (12mo or 24mo):
			Personal used to qualify, 3 months business to show business cash flows in order to utilize 100% of business related deposits in personal account (no expense factor)
			No P&L required
			No 4506-T/tax transcripts/tax returns
			Excessive NSFs may cause loan to be ineligible
			At least one of the borrowers must be self-employed for at least 2 years (25% or greater ownership)
Option 4	Bank Statement Plus	Bank Statement (24mo, 12mo) + Asset Statement (2mo)	Refer to Option 3 for bank statement income documentation and qualification
		[Asset Amortization]	Minimum of \$200,000 eligible assets for asset amortization ( See Guidelines for eligible assets)
		[	Eligible Assets amortized over 84 months for additional qualifying income
Option 13	Asset Depletion	Asset Statement (6mo)	Most recent 6 months asset documentation verified by: cash in bank (100%); stocks, bonds, and/or mutual funds (90%); IRAs, 401K, and/or retirement accts (80%)
	1	, , , , , , , , , , , , , , , , , , , ,	Employment or income on 1003 not required. If not disclosed, please enter "Not applicable to this loan"
			Allowable assets divided by 84 months = qualifying income
			Maximum 50% DTI - No Expanded DTI available
Ontion 7	P & L Only	P & L (12 mo) [CPA, CTEC, EA]	At least one of the borrowers must be self-employed for a minimum of 2 years ( 25% or greater ownership)
Option /		. a 2 (12 mo) (6/7), 6/20) 2/3	A letter from the CPA, CTEC, (CA Tax Education Council) or EA (Enrolled Agent) stating that the CPA/CTEC/EA prepared or reviewed the most recent 2 years of business tax returns
			and indicating the business name, borrower's name, and the percentage of business ownership by the borrower
			Minimum expense factor with P&L is 20% for service business and 40% for product business (see guidelines for details)
			CPA/CTEC/EA signed / prepared P&L statement (s) required
Option 9	DSCR	Investor DSCR ≥ 1.00	Interest Only: DSCR (Gross Rents / ITIA) Qualifying ratios based on Note Rate Initial Interest Only payment (ITIA)
Option 5			Full Amortization: DSCR (Gross Rents / PITIA)     Qualifying ratios based on Note Rate (PITIA)
			No acancy factor applied. See guidelines for limitations and treatment of vacant unit(s)
			Gross monthly rent divided by PITIA of subject property must be greater than or equal to 1.00 for max LTV
		DSCR .9975	OSSR from .99 to .75 available for Purchase or R/T Only with a 5% LTV reduction
		د/ ود. ۸عدر	Prepayment penalty must be in compliance with the terms and limitations of the applicable state or federal law
			repayment penalty must be in compliance with the terms and innitations of the applicable state of federal law

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## **InvestPoint Apex** - Additional Program Requirements

03.15.2021 v2

	03.13.2021 V2							
Appraisal	• Loan amounts ≤ \$1,500,000 = 1 Full Appraisal (ARR, CDA or FNMA CU Risk score of 2.5 or less is required in addition to appraisal)							
	• Loan amounts > \$1,500,000 = Two Full Appraisals							
	See guidelines for details							
Assets	Assets sourced or seasoned for two months unless utilizing assets to document income (6 months)							
	Gift funds are acceptable for use toward down payment and loan costs							
	See guidelines for details							
Cash-Out	Cash-out may be counted toward reserve requirement							
	See guidelines for details							
Compliance	Impounds required on LTV > 80% or HPML loans unless otherwise specified by applicable state law							
	Fully documented Ability to Repay including Borrower Attestation							
	No Section 32 or state high cost							
	Points and Fees max 5% limit							
	Loans must comply with all applicable federal and state regulations							
Credit	• 3 tradelines reporting for 12+ months or 2 tradelines reporting for 24+ months all with activity in the last 12 months							
First Time Investor	Any borrower who has not owned at least one investment property for a minimum of 12 months at any time within the most recent 36 months							
	Housing history is required							
	Minimum Fico 660							
	Maximum loan amount \$750,000							
Foreign National	With US credit use actual Fico for qualification and pricing. With no US credit use 660 Fico for qualification and pricing.							
	See guidelines for details regarding no US credit, asset documentation for reserves, and Visa requirements.							
Interest Only	• Libor 5/1 and SOFR 5/6 30yr ARM 5yr Fixed 10yr I/O 20yr Full Amortization after I/O Period							
	• Libor 5/1 and SOFR 5/6 40yr ARM 5yr Fixed 10yr I/O 30yr Full Amortization after I/O Period							
	• Libor 7/1 and SOFR 7/6 30yr ARM 7yr Fixed 10yr I/O 20yr Full Amortization after I/O Period							
	• Libor 7/1 and SOFR 7/6 40yr ARM 7yr Fixed 10yr I/O 30yr Full Amortization after I/O Period							
	• 30yr Fixed 10yr I/O 20yr Full Amortization after I/O Period							
	• 40yr Fixed 10yr I/O 30yr Full Amortization after I/O Period							
Prepay Penalty Option	Prepayment penalty must be in compliance with the terms and limitations of the applicable state or federal law							
Property Types	• SFR • Condominium • Townhouse							
	PUD     Non-Warrantable Condominium     Rowhouse							
	• D-PUD • Modular							
	• 2-4 unit							
Qualifying Payment	• Full Amortization (DTI): Qualifying ratios based on greater of Note Rate or Fully Indexed Rate (PITIA)							
	• Interest Only (DTI): Qualifying ratios based on greater of Note Rate or Fully Indexed Rate (PITIA), fully amortized payment on remaining term after I/O period							
	• Full Amortization (DSCR): Qualifying ratios based on Note Rate (PITIA)							
	• Interest Only (DSCR): Qualifying ratios based on Note Rate Initial Interest Only payment (ITIA)							
Residual Income	• Required on DTI > 43% only							
	Per VA or \$2,500 plus an additional \$150/dependent							
	VA Residual Income Calc per VA Form #26-6393 and VA Residual Income Tables in VA Lending Manual Chapter 4.9							
Seller Concessions / IPC	All LTVs maximum of 2%							
Subordinate Financing	CLTV max = LTV max							

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